

**OLYMPUS**



# Olympus Corporation

Company Presentation

April 2026 Ver. 2

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# Content

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# As a Globally Leading MedTech Company

01







# Corporate Philosophy

## Our Purpose

**Making people's lives healthier, safer and more fulfilling**

## Our Core Values

 <b>PATIENT FOCUS</b> We put patients at the heart of everything.	 <b>INTEGRITY</b> We do the right thing.	 <b>INNOVATION</b> We look for new ways to make things better.	 <b>IMPACT</b> We take accountability and get things done.	 <b>EMPATHY</b> We care for one another and work together.
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Since developing the world's first practical gastrocamera in 1950, Olympus has worked alongside healthcare professionals to contribute to the evolution of endoscopy.

To embody Our Purpose of “Making people's lives healthier, safer and more fulfilling,” we are committed to elevating the standard of care to improve outcomes.

**Patient Focus, Integrity, Innovation, Impact, and Empathy:** our redefined set of five core values. We continuously develop them as a global MedTech company, prioritizing patient safety and quality.

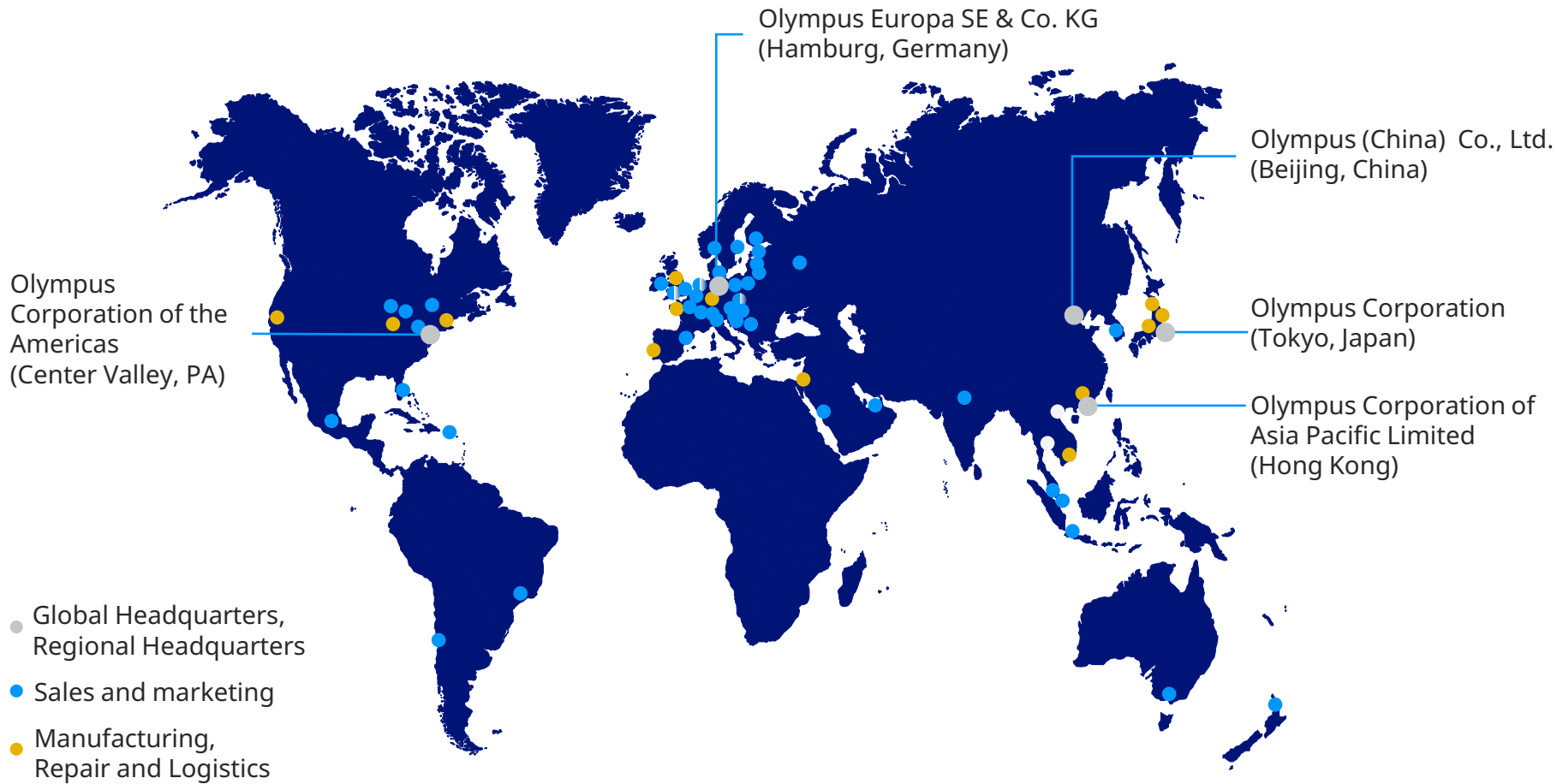
A couple stands on a grassy hillside, looking out over a vast mountain range under a dramatic, cloudy sky. The scene is bathed in warm, golden light, suggesting late afternoon or early morning. The mountains in the distance are layered, with some peaks appearing more prominent than others. The sky is filled with large, white and grey clouds, with patches of blue visible. The couple is positioned on the right side of the frame, their backs to the camera as they gaze across the landscape. The foreground is a mix of green and brown grass, indicating a natural, outdoor setting.

# True to Life

"True to Life" is our global brand message that expresses Olympus's commitment to Our Purpose.

At Olympus, we believe everyone should have the opportunity to live life to the full. Every day we are advancing medical technology solutions to help people everywhere fulfill their desires, their curiosity, their dreams, their ambitions, and their lives.

# Olympus Locations



28,138  
Employees Worldwide\*

40  
Countries or Regions\*

\* As of March 2026

# Our Contribution to Patient Care

## 53M+

### Colonoscopies Performed Worldwide Annually

\*Numbers of US, Germany, France, UK, Italy, Spain, Japan, Canada, Poland, South Korea, Australia, India, Russia, China (for CY2022))

Source: Based on the Company's research, as of April 2026

## TOP 100

### Global Innovator

Since 2012 to 2020, and in 2022 and 2023, Olympus has been awarded as one of the top 100 most innovative companies in the world.

<https://clarivate.com/top-100-innovators/>

## 100

### Diseases or Conditions Treated

At Olympus we have versatile medical devices with the ability to treat approximately 100\* diseases or conditions

Source: Based on the Company's research, as of March 2026

## 296

### Awards

Since 1966, Olympus has been consistently honored with national and international design awards for its innovative product designs\*

\*As of March 2026

## TOP 3

### Cancers Treated

Olympus provides products/solutions for lung, colorectum and stomach - Three cancers from the top 5\* highest incidence of cancers

\*Top 3 highest incidence of cancers excluding breast and prostate cancer Source: GLOBOCAN 2022  
<https://gco.iarc.who.int/media/globocan/factsheets/populations/900-world-fact-sheet.pdf>

## 15,000

### Patents

Across our product portfolio\*

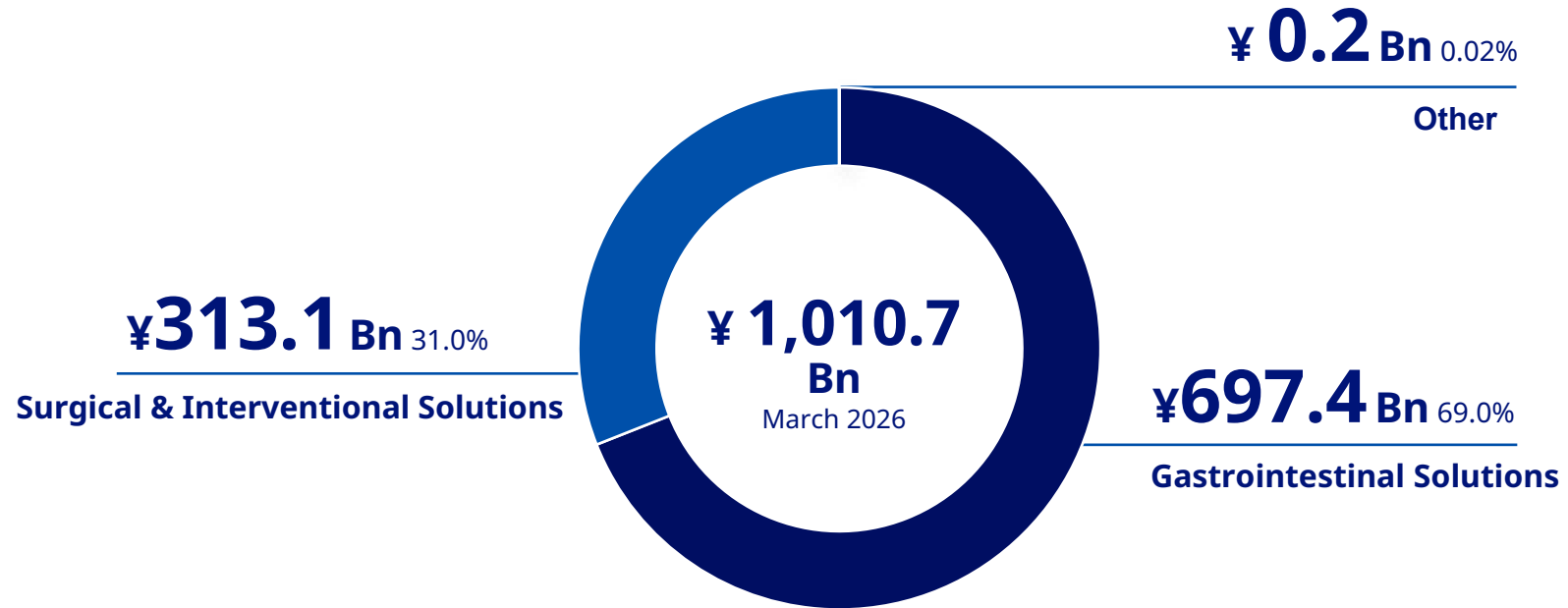
\*As of March 2025

# Our Business Fields

02



# Revenue by Business Divisions/Region

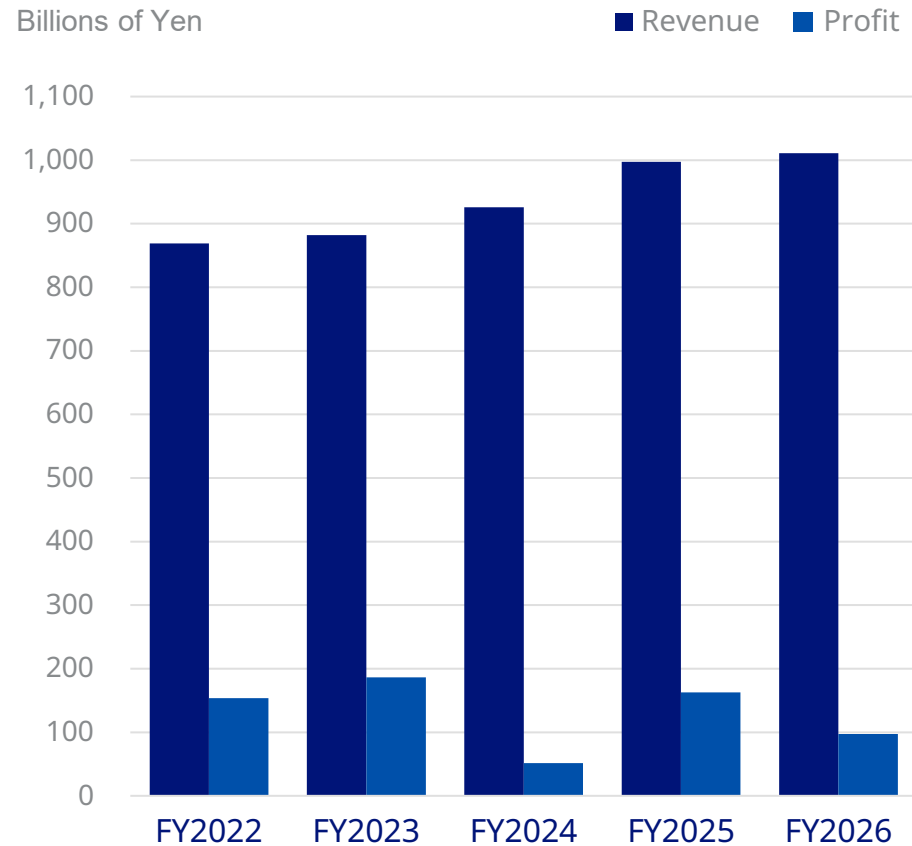


Source: Financial Data for FY2026

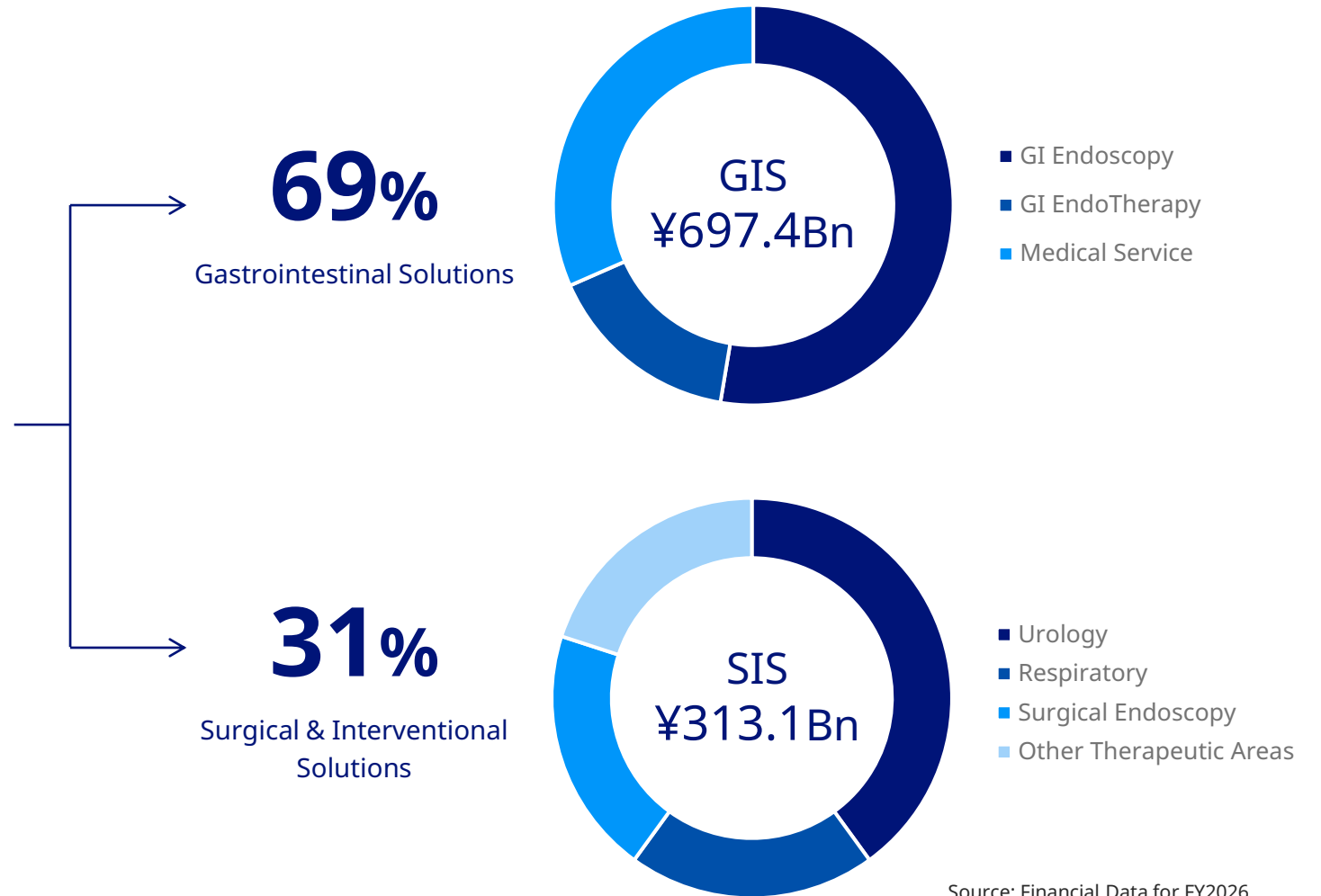
Note: We re-aligned our divisional structure from April 2025. The Endoscopic Solutions Division (ESD) and the Therapeutic Solutions Division (TSD) transitioned into the new divisions of Gastrointestinal Solutions Division (GIS) and Surgical & Interventional Solutions Division (SIS).

\*Due to rounding, the total may not add up to 100%

# Revenue and Operating Profit



\*Due to rounding, the total may not add up to 100%



Source: Financial Data for FY2026

# Gastrointestinal Solutions Division

## Gastrointestinal Endoscopy System



Video endoscopy system

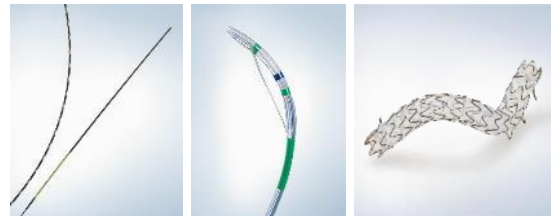


Ultrasound system

## GI Endotherapy



CRC devices



HPB devices



Hemostasis

## Endoscopic Solutions Ecosystem (Digital Healthcare Solutions)



Intelligent ecosystem operating software platform



AI insights and computer-aided detection/diagnosis

## Reprocessing



Endoscope reprocessor



Chemicals, accessories, and peripherals

## Medical Services



Repair center

Note: We re-aligned our divisional structure from April 2025. The Endoscopic Solutions Division (ESD) and the Therapeutic Solutions Division (TSD) transitioned into the new divisions of the Gastrointestinal Solutions Division (GIS) and the Surgical & Interventional Solutions Division (SIS). Products or devices presented include future technology which may be pending regional regulatory approval and are not available for sale in all regions. The Digital Healthcare Solution Products and Technology shown on this slide are Concepts and Solutions Under Development – These products have not been submitted to the FDA and are Not available for Sale in the U.S.A.

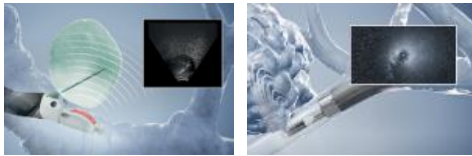
# Surgical and Interventional Solutions Division

## Respiratory



Bronchoscopy Systems

Bronchoscopic Devices



Lung Cancer diagnosis/staging



COPD  
(Chronic Obstructive Pulmonary Disease)

## Urology



Visualization



Stone Management

BPH  
(Benign Prostatic Hyperplasia)



BPH + Bladder Cancer

## Surgical

(Surgical Endoscopy, Surgical Devices, Ear, Nose, and Throat)



Surgical Endoscopy Systems



Advanced Energy Devices



Surgical Microscope



Integrated Procedure Room Solutions



Rhino-Laryngo Videoscope Solutions

Note: We re-aligned our divisional structure from April 2025. The Endoscopic Solutions Division (ESD) and the Therapeutic Solutions Division (TSD) transitioned into the new divisions of the Gastrointestinal Solutions Division (GIS) and the Surgical & Interventional Solutions Division (SIS).

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# Corporate Strategy

03



# Global Trends Show Increasing Demand for Endoscopy Procedures, Underpinned by Macroeconomic Factors and the Need for Better Care

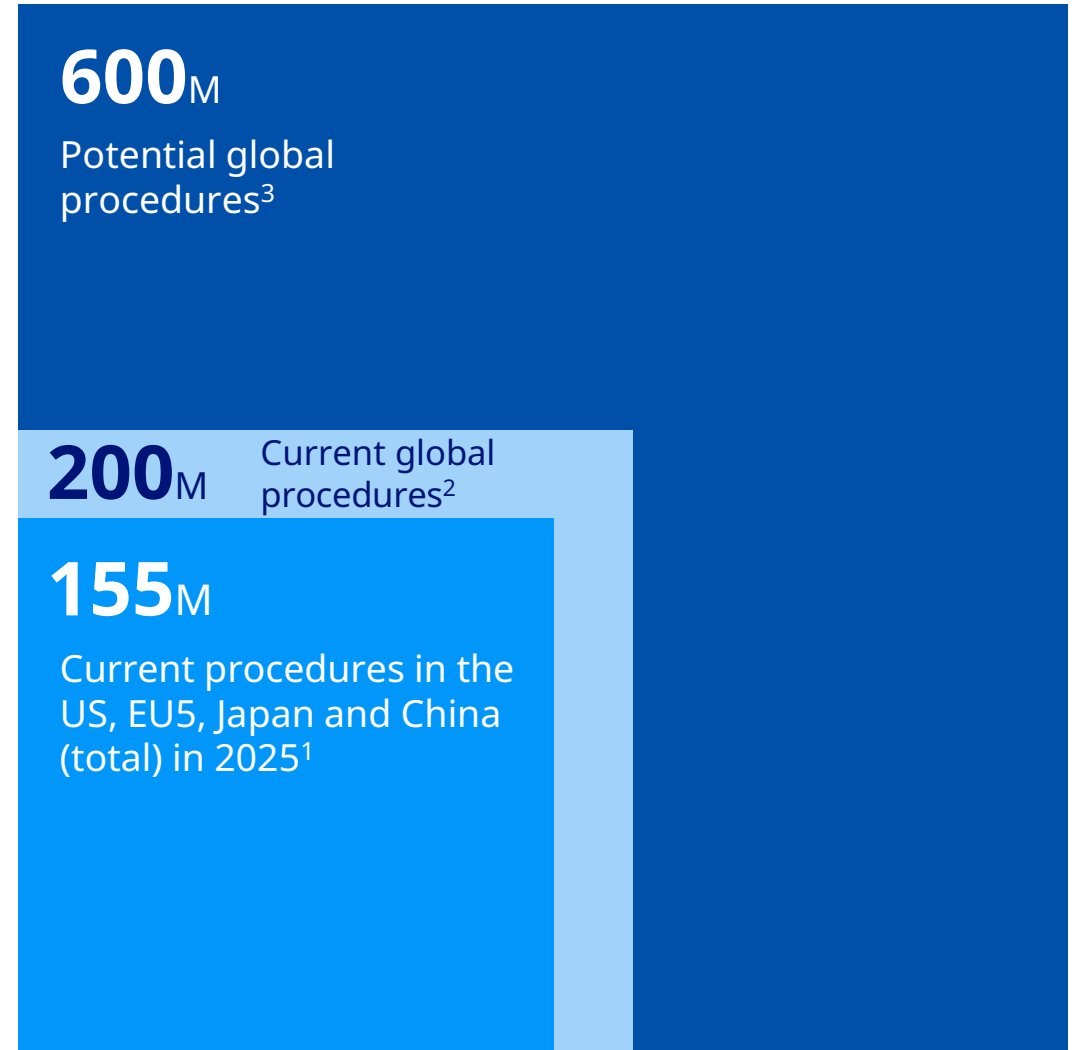
## Global demand drives 5% annual growth of endoscopy-enabled care<sup>1</sup>

- Aging populations (>40% of the global population over 60)
- Growing prevalence in GI, urological, and lung cancers
- Broadening access to care

## Opportunity for further growth

- Accelerating access in underserved geographies
- Scaling established procedures like ERCP and ESD
- Expanding into adjacent disease areas and procedures that today rely on more invasive methods

1. Market value growth base on AcuityMD, Ministries of Health, IQVIA FlexView MedTech, Olympus China primary market research 2. Based on Olympus' market insights derived from IQVIA FlexView MedTech 3. Assumes global per capita utilization matches US/EU/Japan/China levels



# A New Vision for Endoscopy-Enabled Care Is Needed to Deliver Against Healthcare Needs and Opportunities



## Patients

**Endoscopy that's advanced and less invasive brings clarity and comfort.**

- New Tech can enhance early detection & accuracy, may reduce unnecessary biopsies
- Same-day results ease anxiety
- Less invasive care supports faster recovery

## Clinicians

**Endoscopy made safer, smarter, and more consistent**

- Tech can lighten manual and cognitive load
- Automation can free time for clinical decisions and patient communication
- Complex procedures can become consistent and reproducible
- Nurses manage data for continuity of care

## Administrators

**Advanced technology can drive efficiency and lowers costs**

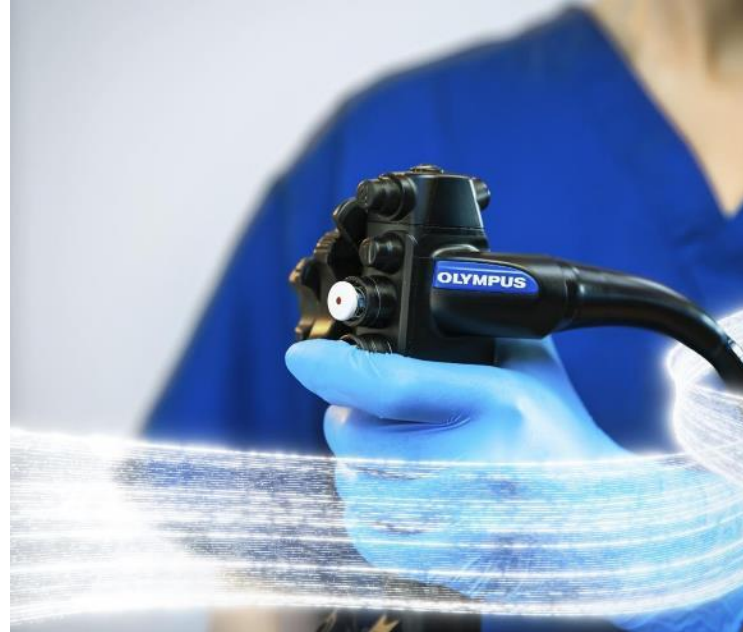
- Predictive maintenance and smart fleet management can increase uptime
- Single-use and modular tools can simplify logistics
- Streamlined operations can cut costs and help support compliance with standards

# Olympus Is Positioned to Deliver on That Future



## A Backbone of Scalable Endoscopy

Large installed base of interoperable towers for scalable, integrated workflows, including service/support and training available to support improved uptime



## Advanced Endoscopes and Therapeutic Devices

Broad portfolio of scopes and therapeutic devices to detect, diagnose, and treat disease across major specialties and care settings



## Smart Technologies Driving the Future

AI, robotics, and workflow management to optimize procedures and outcomes

# Olympus Is Accelerating Investments in the Endosuite<sup>1</sup> of the Future



## Integrate AI into the endoscopy ecosystem

OLYSENSE CAD/AI launched commercially (US and selected EU). By FY28 and 31, aiming to integrate OLYSENSE in 5% and 25% of our global installed base, respectively.



## Build robotic endoluminal solutions

Swan EndoSurgical and other partnerships lay the foundation for establishing new GI care standards, designed to support procedural efficiency and broaden access to advanced therapeutic techniques.



## Expand advanced diagnostic and therapeutic portfolio

Develop, partner, and acquire advanced solutions that are designed to detect, diagnose, and treat disease, and equip healthcare professionals to fight disease across our clinical and disease focus areas.

<sup>1</sup> A solution that could extend the reach of endotherapies while improving the patient experience, using artificial intelligence (AI) and other digital tools and technologies.

Note: Products shown may not be available in all regions. As with any medical device, careful consideration should be given to all applicable labeling, including potential risks and benefits associated with the product.

# Envisioning the Future of Endoscopy-Enabled Care



## Better care

Detect diseases earlier  
Same day diagnosis,  
staging, and  
treatment

Expanding minimally-  
invasive therapeutic  
options, reducing  
reliance on surgery

Enabling more  
diseases to be  
treated  
endoscopically

Driving  
efficiencies  
through smart  
workflows

## Powered by an integrated ecosystem

Ecosystem of cloud connected  
hardware, devices, software and  
services, paired with cutting  
edge optics, AI and robotics

Integrated data to  
generate individualized  
and predictive insights at  
the point of care

# Where Purpose Meets Performance: Shaping the Future of Endoscopy-Enabled Care

OUR PURPOSE

**Making people’s lives healthier, safer and more fulfilling**

**Innovation-Driven Growth**

Lead the next wave of innovation & expand to faster-growing segments

- Fortify portfolio through focused investments
- Shape the future of endoscopy through OLYSENSE and robotics
- Enhance performance in China and set direction for emerging markets
- Drive M&A tuck-ins in close adjacencies

OUR STRATEGIC PILLARS

**Simplicity**

Simplify Olympus to move faster and operate smarter

- Build a lean, division-led operating model and governance at competitive cost base
- Further harmonize end-to-end processes and leverage AI
- Improve innovation model for continuous and accelerated release of new products
- Build resilient, flexible and efficient manufacturing and supply chain

**Accountability**

Instill a high-performance culture of ownership and execution

- Embrace a patient-first mindset, embedding quality & safety into every step of work
- Deliver ESG commitments
- Establish a global Olympus management system

OUR FINANCIAL ASPIRATIONS FY27-29

Revenue<sup>1</sup>

**~5 %**

Growing at 5% by FY29

Op Margin<sup>2</sup>

**~100 bps**

Year-on-year growth from FY26

EPS CAGR<sup>2</sup>

**>10 %**

From FY2026

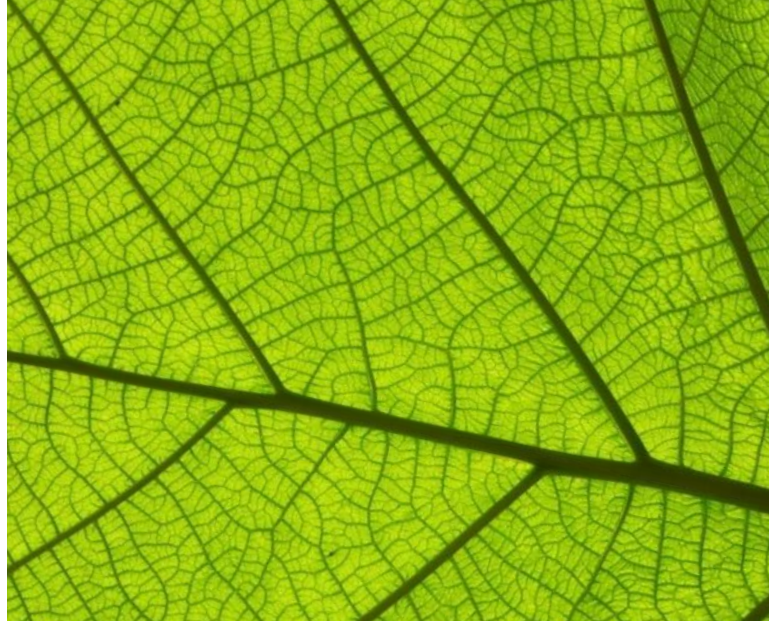
<sup>1</sup> Constant Currency basis <sup>2</sup> Adjusted for extraordinary items: Exclude “Other income/expenses, no adjustment will be made for the impact of exchange rate fluctuations, actual exchange rate will be used.

# For a Sustainable Society

04



# Common Topics in ESG\*



## Environment

- Climate Change/Carbon Neutrality
- Circular Economy
- GHG Emissions
- Water & waste management



## Social

- Human Rights
- Inclusion
- Workplace safety
- Healthcare Access & Outcome



## Governance

- Corporate Risk Management
- Management Structure
- Reporting Transparency

\*Major examples only / not limited

Sustainability 

# ESG six focus areas and materiality topics for contributing to solutions to social issues



## Healthcare Access and Outcome

Contribution to health equity and access



## Compliance, Product Quality and Safety

Quality and safety in product, service and solution



## Responsible Supply Chain

Supply chain risk mitigation and resilience



## Healthy Organization

Inclusion



## Carbon Neutral Society and Circular Economy

Circularity through product stewardship, carbon emissions (Scope 1, 2 and 3)



## Corporate Governance

Corporate governance and reporting transparency

# For Sustainable Society – Olympus' Initiative



## Healthcare Access and Outcomes

Contributing to improvements in healthcare standards in India by supporting outreach gastrointestinal endoscopic screenings

[Impact Action Stories](#) 



## Compliance, Product Quality and Safety

Driving *Elevate*, our holistic remediation and quality transformation program



## Responsible Supply Chain

Building a resilient supply chain through data utilization and strengthened supplier partnerships

# For Sustainable Society – Olympus' Initiative



## Carbon Neutral Society and Circular Economy

Aizu Olympus implements long-term practical measures to reduce greenhouse gas emissions

[Impact Action Stories](#) 



## Corporate Governance

Delivering aligned assurance



## Supporting Physician Development in Emerging Countries

Supporting the development of physicians, through collaborative efforts involving industry, government and academia

[Supporting Physician Development in Emerging Countries](#) 

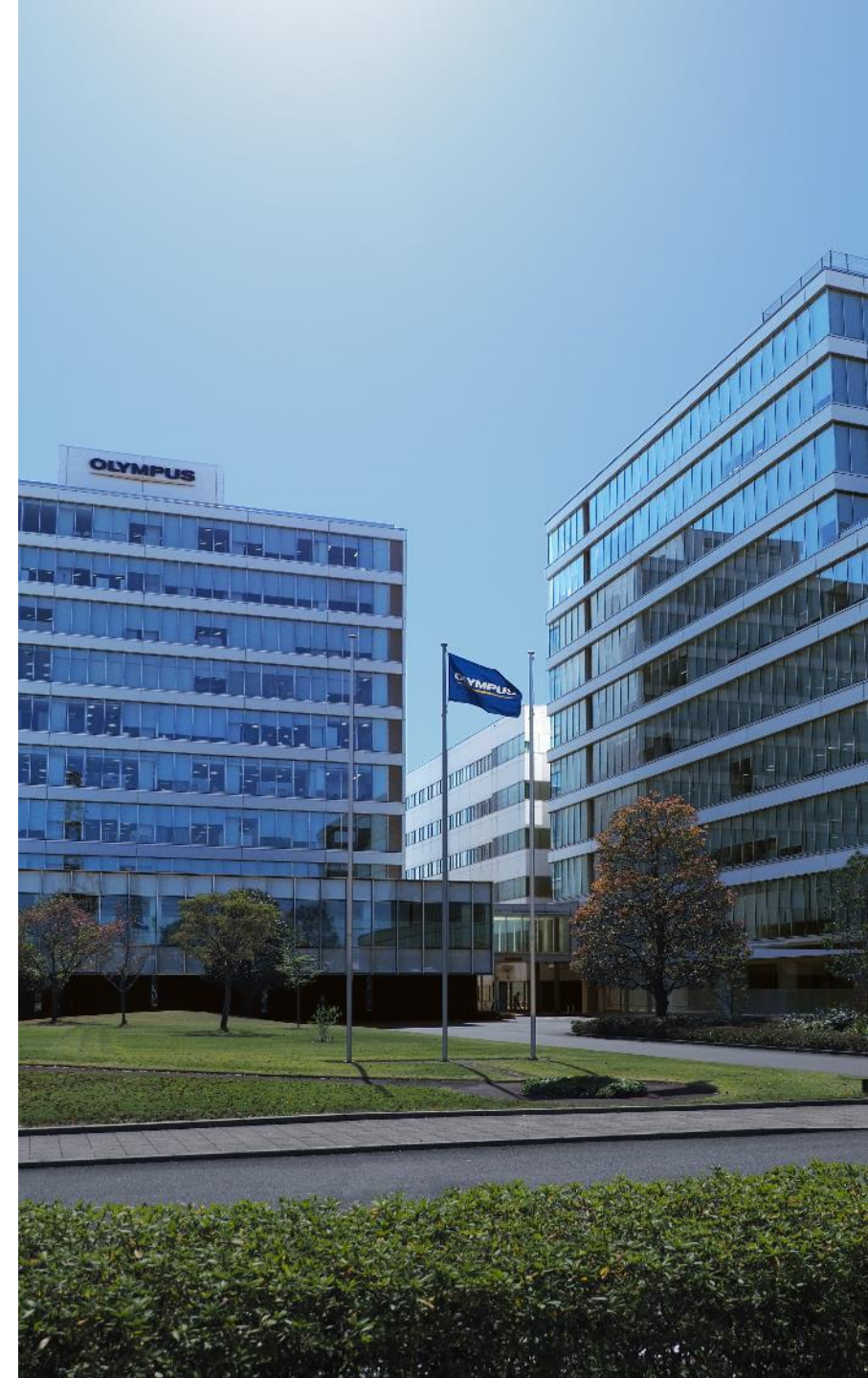
# Company Information

05



# Company Outline

<b>Company Name</b>	Olympus Corporation
<b>Market</b>	Tokyo Stock Exchange, Prime Market (7733)
<b>Established</b>	October 12, 1919
<b>Head Office</b>	2951 Ishikawa-machi, Hachioji-shi, Tokyo 192-8507, Japan
<b>Share Capital</b>	124.643 billion yen (As of March 31, 2026)
<b>Consolidated Revenue</b>	1,010.7 billion yen (Fiscal year ended March 31, 2026)
<b>Consolidated Headcount</b>	28,138 (As of March 31, 2026)
<b>Corporate Website</b>	<a href="https://www.olympus-global.com/">https://www.olympus-global.com/</a>



# Key Overseas Sites

## U.S.A.: Manufacturing sites: 2 sites

### Center Valley (HQ)

#### Brooklyn Park

Product types: Surgical energy devices

#### Redmond

Product types: Bronchoscopy devices;  
Spiration valve system

### Westborough

(Surgical and Interventional Solutions Business HQ)

## Europe: 5 Manufacturing sites

### Germany: Hamburg (HQ)

Product types : Surgical rigid speculum

### Germany: Berlin

Product types : High frequency generator

### Czech Republic: Přerov

Product types: Urological devices

### United Kingdom: Plymouth

Product types: Medical related products

### United Kingdom: Southend-on-Sea

Product types : Endoscope peripheral equipment (trolley, insufflator)

## Asia: Manufacturing sites: 2 sites

### China: Beijing (HQ)

#### Suzhou

Endoscope assembly

### Hong Kong (HQ)

#### Vietnam

Product types : Treatment devices

# Domestic Sites and Production Sites

- Manufacturing and repair
- Sales and marketing

## Nagano Olympus Corporation

Product types: Medical related parts  
Service Operation Center Nagano

## Aizu Olympus Corporation

Product types: Scopes

## Aomori Olympus Corporation

Product types: Medical treatment devices,  
Surgical energy devices

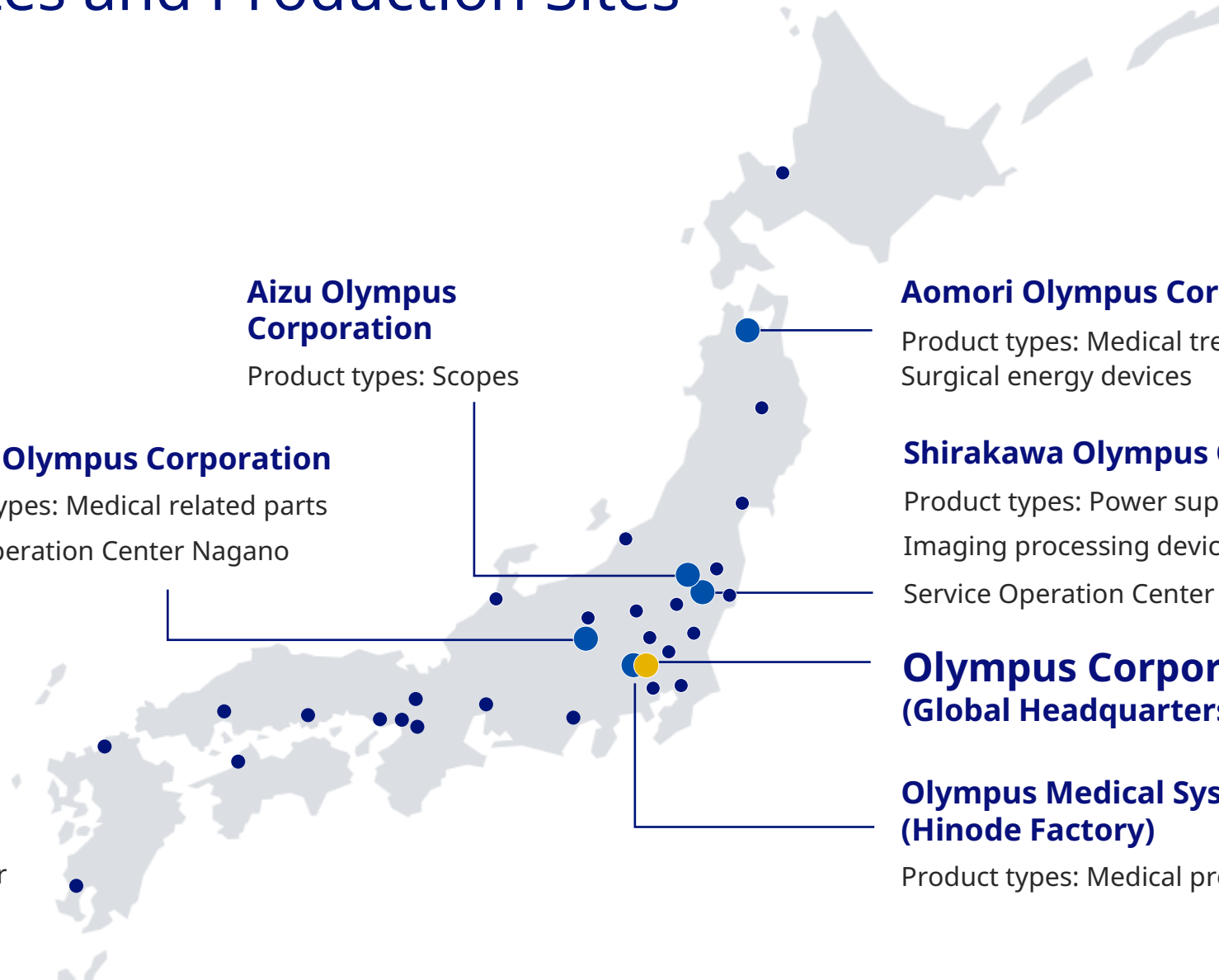
## Shirakawa Olympus Corporation

Product types: Power supply and light source devices,  
Imaging processing devices, Ultrasound endoscopes  
Service Operation Center Shirakawa

## Olympus Corporation (Global Headquarters)

## Olympus Medical Systems Corporation (Hinode Factory)

Product types: Medical products and prototypes



# Executive Officers



**Bob White**

Director, Representative Executive Officer, President and Chief Executive Officer



**Simone Berger**

Executive Officer and Chief Human Resources Officer



**Keith Boettiger**

Executive Officer and Gastrointestinal Solutions Division Head



**John de Csepel**

Executive Officer and Chief Medical Officer



**Gabriela Kaynor**

Executive Officer and Chief Strategy Officer



**Seiji Kuramoto**

Executive Officer and Surgical and Interventional Solutions Division Head



**Syed Naveed**

Executive Officer and Chief Technology Officer



**Michael Parenti**

Executive Officer and Chief Financial Officer



**David Shan**

Executive Officer and Chief Manufacturing and Supply Officer



**Boris Shkolnik**

Executive Officer and Chief Quality Officer



**Neil Boyden Tanner**

Executive Officer and Global General Counsel

# Appendix: Olympus History

06



# Olympus History



Sales launch of **Asahi** microscope.

**1920**



Renaming of company to **Olympus Optical Co., Ltd.**

**1949**



Start up of **Olympus Optical Co.** in Hamburg, Germany, as Olympus' European headquarters.

**1964**



Collaboration with Winter & Ibe GmbH to produce surgical rigid medical endoscopes, with Olympus supplying the optical systems.

**1975**

**1919**

Founding of **Olympus** by Takeshi Yamashita under the company name **Takachiho Seisakusho**; established in Tokyo, Japan, for domestic production of microscopes.



**1936**

Launch of first Olympus camera, the **Semi-Olympus I**, after development of Zuiko photographic lenses.

**1950**

Development of world's **first practical** gastrocamera.

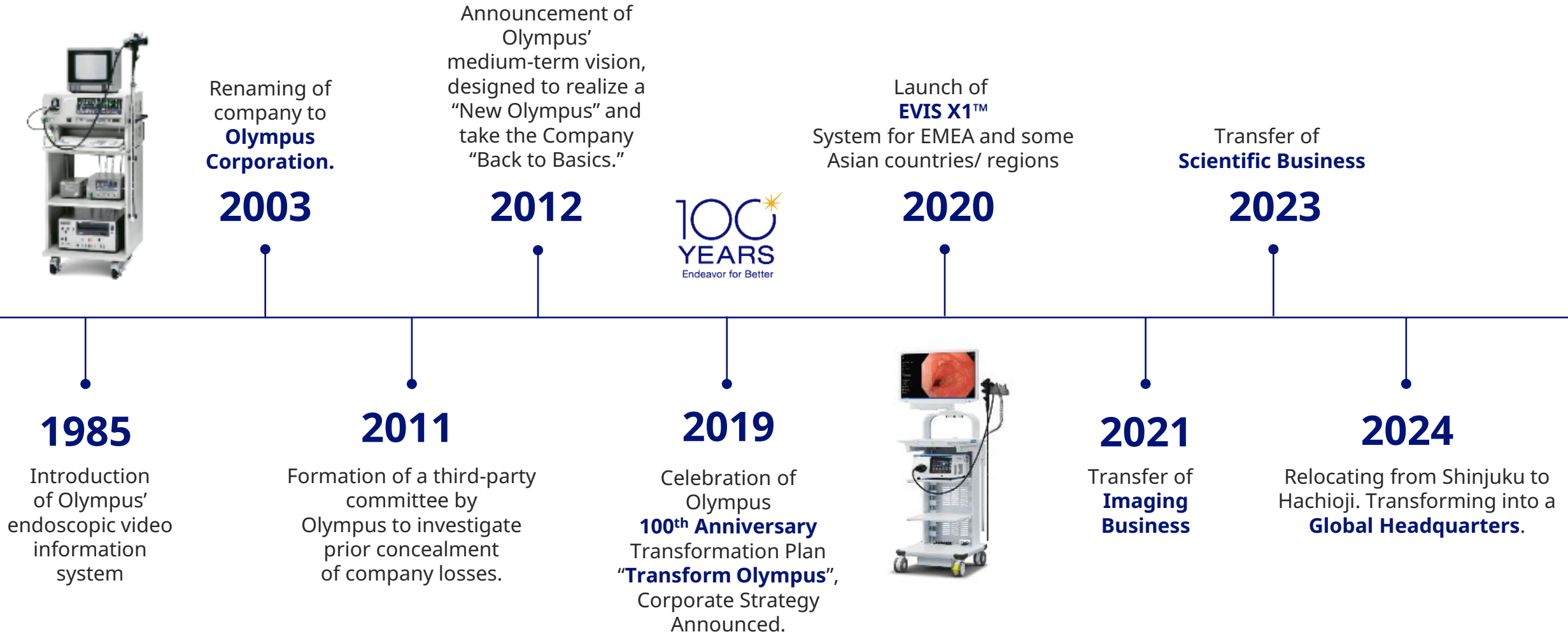


**1968**

Establishment of **Olympus Corporation of America** as a sales subsidiary for microscopes and medical equipment in the United States.



# Olympus History



**OLYMPUS**

A thick, horizontal yellow line that serves as an underline for the word "OLYMPUS".